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## POST SHOW REPORT

**GATEWAY TO PHOTONICS MARKET IN ASIA** 

6-8 MARCH 2024

Sands Expo and Convention Centre (Marina Bay Sands) B2, Singapore









www.asiaphotonicsexpo.com

## **APE 2024 Review**

The Asia Photonics Expo (APE 2024) concluded successfully on 8 March 2024, in Singapore, marking its debut as a premier photonics trade show. It gathered 350 exhibitors and attracted 4,478 visitors from 76 countries and regions, showcasing photonics technologies from materials to advanced equipment, highlighting innovations in information and communication, optics, lasers, infrared, etc.

The event not only facilitated the exploration of new market expansions but also included 24 insightful conferences on various aspects of photonics, from academia, industry to application. This gathering of experts highlighted the importance of innovation and collaboration in advancing technological frontiers. Significantly, it showcased the rapid development and global integration of photonics technology, with a special focus on the vibrant growth opportunities in Southeast Asia. It set an optimistic tone for future collaborations and the ongoing progression of the photonics industry.

## **Highlights:**



#### Inaugural Photonics Gathering in Singapore

Launching APE 2024, the event attracted global exhibitors showcasing advancements in optical materials, lenses, modules, lasers, and AR/VR, etc.



#### Networking with VIPs and Decision Makers

An exclusive platform to connect with industry VIPs and decision-makers, fostering partnerships and collaborations



#### Market Growth Exploration in Southeast Asia

A focus on uncovering new growth avenues within Southeast Asia's burgeoning photonics markets, offering insights and collaboration opportunities with Singapore's industry leaders, institutions and photonics consortium.



#### In-depth Industry Discussion

Engage in detailed dialogues on contemporary topics spanning academia, industry developments, and practical applications to foresee the future of photonics.



#### Photonics Industry and Market Showcase

Highlights the technological progress and emerging market trends in Asia's photonics sector, demonstrating its emerging markets.



15,000 m<sup>2</sup>

**Exhibition Areas** 



**350** 

Exhibitors



**20** 

Delegations



**4,478**Visitors



**76**Countries and Regions



24

Forums

## **Visitor Analysis**



#### Breakdown by Industry

Semiconductor Processing & Manufacturing	22.3%
Advanced Manufacturing	21.0%
Optical Communication	20.8%
Consumer Electronics & Entertainment	10.2%
Medical	7.8%
Energy	6.5%
Sensing & Measurement	6.4%
Security & Surveillance	3.0%
Lighting & Displays	2.0%

#### **Breakdown by Job Function**

Top Management	22.6%
R&D	20.2%
Manufacturing / Processing	17.6%
Purchasing / Supply Chain Management	10.2%
Sales	10.0%
Marketing	8.4%
Quality Management	7.2%
Others	3.8%

**79.7%** 

of visitors influence buying decisions



43.3%

of visitors are from semiconductor processing or manufacturing industry



54.2%

of visitors are manufacturers



42.8%

of visitors are managers or engineers

#### **Breakdown by Company Type**

Manufacturer	54.2%
Distributor / Trader / Agent	13.6%
Service Provider	11.2%
Integrator	5.9%
Scientific Institutions / Universities	4.4%
Others	3.0%
Contractor	2.3%
Government Bodies	1.8%
Investment & Financing Institutions	1.7%
Associations / Societies / Chamber of Commerce / Industry Alliand	e <b>1.2%</b>
Media	0.8%

#### **Purpose of Visiting APE**

Looking for New Products and Technologies	27.4%
Collecting Information	26.8%
Maintain / Explore Business Relationship	13.6%
Looking for Agents and Other Cooperation Opportunities	12.6%
Purchasing	12.0%
Attending Conferences	4.4%
Preparing for the Participation of APE 2025	2.3%
Others	0.8%

#### **Breakdown by Purchasing Role**

Recommending & Suggesting	43.9%
Decision Maker	30.4%
Not a Part of Purchasing	25.8%

#### **Breakdown by Company Size**

<50 people	38.3%
>500 people	26.8%
100 - 300 people	14.6%
50 - 100 people	14.0%
300 - 500 people	6.3%



## **Key Visiting Companies**

- · Advanced Micro Foundry
- · Agilent
- · aimflex
- · Amazon
- ams Osram
- · Appasamy Associates
- Apple
- Applied Materials
- ATOP
- · Avago Technologies
- Broadcom
- Canon
- China Telecom
- Cisco
- Coherent
- · Corning
- · Delta Optics
- DenseLight Semiconductors
- · Excelitas
- · Haier
- · HP
- · Huawei
- · II-VI
- · Intel
- · KPP Packaging
- Marvell

- Mindef
- · MMI Systems
- · Molex
- · Nanofilm Technologies
- · NTU
- · NUS
- · Oualcomm
- · Samsung
- Santec
- Sanwa
- · SCHOTT
- · Singtel
- · Sony
- · STMicroelectronics
- Sumitomo
- · SUTD
- Synopsys
- · Texas Instrument
- Thermo Fisher Scientific
- · TP-Link
- · WOCO Group
- · Xenics
- · Yaskawa
- · Zeon
- · Zero Error Systems
- · ZKTel

## **Top 10 Visitor Countries**





















Singapore China

Malaysia

India

Indonesia Thailand United States Korea

82.5% will recommend APE to industry colleagues

83.2% were satisfied with APF 2024

81.6% will attend this event in 2025



<sup>\*</sup> Listed in alphabetical order

## **Exhibitor Analysis**



350

exhibitors from 19 countries and regions



group pavilions



70.9%

rated APE as an important platform for their business



65%

will be exhibiting again next year



75.3%

were satisfied with this year's event



**85%** 

will recommend APE to industry peers and partners

It is a good chance to participate in a photonic expo mainly in the Asian countries, and the variety of the exhibitors is good, which is the advantage to attend for industry colleague.

- Gary Sun, Optizone Technology (Shenzhen) Limited









### **Exhibit Profile**

#### Optical Communication

- Optical Communication Chip
- Optical Communication Device
- Optical Communication Module
- Optical Communication Transmission Equipment
- Optical Fiber Material
- Optical Fiber Cable / Fiber Sensing
- Semiconductor Material
- Semiconductor Equipment & Manufacturing

#### Laser

- Lasers
- Laser Material & Component
- Laser Component
- Laser Equipment

#### Infrared

- Infrared Material
- Infrared Component
- Infrared Equipment & Imaging

#### Optics

- Optical Material & Component
- Optical Processing Equipment
- Optical Coating Material & Equipment
- Optical Lens & Camera Module
- Optical Measuring Instrument
- Machine Vision & Industrial Automation
- AR/VR

#### Sensing

- Industrial Sensor
- 3D Imaging & Sensing
- MEMS & Sensor
- LiDAR & Component

#### Display

- Display Material
- Display Panel / Module
- Display Manufacturing Equipment

# TOP 20 PRODUCT AREAS OF INTEREST AMONG ATTENDEES



## Manufacturing/Processing and Measuring Equipment

Optical Coating Material and Equipment

Optical Imaging System

AR/VR

Laser Equipment

Infrared Equipment and Imaging

Testing and Measurement Equipment

Machine Vision and Industrial Automation

**Production and Processing Equipment** 

3D Imaging and Sensing

Semiconductor Material and Equipment

#### Material, Module and Device

Optical Material

Optical Lens

Optical Communication Chip

Optical Communication Device

Optical Communication Module

Optical Fiber Cable

Camera Module

Lasers

**Industrial Sensor** 

LiDAR











## **VIP Buyer Programme**

The APE VIP Buyer Programme features a tailor-made VIP service, exclusively for key buyers and senior decision makers from the photonics industry, who have specific sourcing needs or purchasing plans for new projects or products, mainly related to the top management, sourcing and supply chain management, R&D engineering, production and manufacturing, etc. APE aims to build up the bonding relationship between buyers and vendors in the industry, exchange industry insights and deliver the fruitful and efficient business matchmaking.

"

Attending APE has been an insightful journey into the optoelectronic industry's latest innovations and trends. The exceptional organization and diversity of exhibits have provided us with invaluable connections and insights. APE stands out as a beacon for professionals seeking to navigate the future of optoelectronics.

- Zhe Lin, CTO, Medeeptech Ventures Pte. Ltd









### **Concurrent Conferences**

APE empowers the photonics industry and applications, building a high-quality platform for communication, exchange and learning. During APE 2024, academic and industry forums are inviting keynote speakers from global photonics leading companies, research institutes, and universities to discuss forefront technology innovation, share valuable insights and explore new trends across the photonics industry, with a focus on the integration of industry, academia, and research.



## **Key Programmes**

- · Asia Light Conference 2024
- · Yole Group Photonics Integration Forum: Transforming Data Communication Applications
- Next-Generation Data Center Optical Interconnect Technology Evolution Forum
- Optical Technologies and Applications in Pan-Semiconductor Processing Forum
- · Ultra Precision, Micro Nano Processing and Optical Testing Forum
- Selected Sourcing Connect Singapore
- · EPIC- Tech Watch
- · PHOTONICS a SG 2024 Conference
- EUROPE meets ASIA Innovation in Photonics by W3+, IVAM & EPIC
- Overview of Photonics in Asia



## **Key Speakers**



Martin Vallo Senior Technology & Market Analyst, Photonics, Yole Group



Ali Jaffal Technology & Market Analyst, Semiconductor Substrates & Materials, Yole Group



**Raja Manickam** Founder CEO, iVP Semiconductor



Jinghua Teng
Senior Principal
Scientist, Institute
of Materials
Research and
Engineering (IMRE),
A\*STAR



**Renaud Richard**Senior Scientist,
Energetiq
Technology



**Associate Professor Chengkuo Lee**National University
of Singapore



**Dr. Ka Yiu Wong** Senior Manager, IoT Sensing & Al Technologies Department, ASTRI



Associate Professor Donguk Nam Nanyang Technological University Singapore



**Patrick Lo** CTO, Advanced Micro-Foundry



**Waiyapot Suttawassuntorn** Technical Lead, Intel



Joel Yang
Professor & Associate
Head of Pillar (EPD)
(Research and
Advancement), Singapore
University of Technology
and Design, Nano
Research Laboratory



**Dr. Wanyin Cui** General Manager China Region, Nanoscribe GmbH & Co. KG



Liu Hong
Principal Scientist,
Institute of Materials
Research and
Engineering (IMRE),
A\*STAR Research



**Richard LC. Hu**Sr. Optical
Application
Engineer, Synopsys



**Travis Burt**Global Product
Manager – Cary
UV-Vis-NIR
Spectrophotometers,
Agilent Technologies



**Prof. Xiang Zhang** University of Hong Kong



**Prof. Vladimir M. Shalaev**Purdue University



**Prof. Qihuang Gong**Peking University



**Prof. Shanhui Fan** Stanford University



**Prof. Alexandra Boltasseva**Purdue
University

## **Concurrent Activities**

#### **Site Tour**

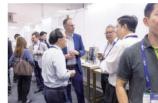
APE co-organised with Singapore University of Technology and Design (SUTD) and LUX Photonics Consortium to curate an exclusive 2-day site tour. Over 40 distinguished companies have already joined the activities, seizing the chance to network with the campus professors and industry experts.

#### March 6

Cleanroom, Metrology Labs Dyson-SUTD Innovation Studio Optical Quasar Lab **SUTD Campus Tour** 

## **Networking Coffee/Tea Session**

APE collaborated with LUX Photonics Consortium, Nanyang Technological University (NTU), National University of Singapore (NUS), Singapore University of Technology and Design (SUTD) and Agency for Science, Technology and Research (A\*STAR) to host an engaging networking coffee/tea session at the PHOTONICS@SG 2024 Conference. This event attracted over 100 attendees, presenting a prime opportunity for attendees to mingle with distinguished professors and industry experts, fostering robust connections between academia and industry.







#### March 8

The Photonics Institute, Nanyang Technological University Centre for Disruptive Photonic Technologies (CDPT) Centre for Optical Fibre Technology (COFT) SICK Singapore Institute of Microelectronics (IME) Institute of Materials Research and Engineering (IMRE)



**Programmes** 













## **Media Campaign**



**2,100,000+**EDM Mailing Volume



980+
News Release Coverage



100,000+
Unique Website Visitors



**1,226,998**Social Media Impressions













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